



## Autosource®

*The best source for providing locally sensitive, comprehensive, fair market values on vehicles. Powered by the industry's largest, most comprehensive vehicle database.*

### **Comprehensive Data. Accurate Valuation.**

Autosource is powered by the industry's largest, most comprehensive vehicle database. Each week, more than three million new and updated vehicle records are added to the system. Data is gathered daily from sources including dealerships, automotive guides, websites, industry publications and classified advertisements. In addition, Autosource professionals research the market through physical inspection and telephone contact to keep apprised of local trends. And quality measures are enforced to ensure that the data is accurate.

### **Streamlining the Total Claims Process**

As an independent valuation service, Autosource has many advantages. Its methodology for calculating fair market value is statistically valid, based on actual sales for comparable vehicles in the geographic area. Autosource also considers over 700 manufacturers' equipment, options and aftermarket items as well as vehicle condition, upgrades and refurbishments. "Used car guides", however, provide regional or national values based on age, consider only 300 equipment items, and do not factor in the overall condition.

# Autosource

## Features and Benefits

### ■ Vehicle Inspection

After generating detailed information on a vehicle's basics—including year, make, model and more—Autosource validates the accuracy of data for a specific vehicle against the vehicle identification number (VIN). It then verifies the manufacturer's original equipment guide on standard and optional equipment.

### ■ Vehicle Research

Once Autosource has a comprehensive vehicle description, it accesses its database of over 175 million records to complete local market research on the vehicle, considering the following:

- Year, make, model, body style, edition and drive
- Engine and transmission
- Mileage
- Manufacturers' equipment and option packages
- Aftermarket equipment
- Interior and exterior condition
- Mechanical components
- Tires

### ■ Vehicle Accuracy

By obtaining the highest level of detail, Autosource has all the information needed to provide an accurate assessment of the vehicle's fair market value. All pertinent details are considered and, if any detail has been overlooked, Autosource will update the vehicle information to deliver the most accurate value possible.



VALUATIONS VARY, BASED ON SEVERAL IMPORTANT FACTORS

### Determining Vehicle Value

Condition, equipment, options and mileage are important factors in determining a vehicle's value. For example, you can compare two vehicles of the same make, model and year and come up with very different valuations for each. A car that was driven 219,000 miles, exposed to demanding weather conditions and rarely garaged will most likely have paint and rust damage—reducing its value. In contrast, a different vehicle of the same make, model and year that was only driven 77,000 miles, garaged and subject to mild weather conditions will retain a higher value—especially when you factor in regular maintenance and features like air conditioning, a CD player and chrome wheels.

## Contact a Sales Rep Today

For more information:  
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